

## BIG TURNOVER SAGSE-CENTROAMÉRICA 2005 MAJOR PRESENCE OF EUROPEAN EXHIBITORS

The first edition of SAGSE-Centroamérica, held in Panama late last May, was attended by over 70 exhibitors, including many stands occupied by European, exhibitors, especially from Eastern Europe.

The Central-American market, often forgotten by big business, was in the eye of Russian, Ukrainian, Slovenian, Czech, French, British, Spanish, Italian and Swiss companies, and by many Asian manufacturers. The exhibition had over 1,200 professional visitors, mainly from the US, Central America and South America. 65% came from outside Panama.

In conjunction with the fair, the "2nd Pan-American Congress of Gaming Regulators" was held, in which over 120 international official representatives and observers participated, from countries such as Panama, Venezuela, Chile, Argentina, Uruguay and Puerto Rico, among others. In short, the exhibition earned itself very good marks, due to the many deals closed there, according to most exhibitors.



Many professionals attended the fair



Recreativos Franco had the biggest stand at the fair



Speakers at the Congress: Juan J. Marc, Argentina; Raúl Cortizo, Panama; Roberto Albandoz, Puerto Rico and moderator Pedro Galindo

### UNIDESA AND INDEPENDENT GAMING STRIKE A DEAL

Unidesa Gaming and Systems has closed a deal with Australian company Independent Gaming, giving them exclusive distribution rights for all Unidesa products in Australia, New Zealand and South East Asia.



### COPAG, OFFICIAL SUPPLIER OF THE WORLD SERIES OF POKER 2005

The World Series of Poker 2005, with some 6,000 players, will take place from June 2 - 15 this year at the Rio All Suite Hotel and Casino, Las Vegas. Copag was chosen as official suppliers of the event and is proud to have their products in the hands of the best poker players in the world.



### GPI SUPPLY RFID CHIPS TO SOUTH AFRICA AND USA CASINOS

GPI has secured an order to supply MonteCasino in South Africa with extremely high-security RFID chips. Christophe Leparoux, International Sales & Marketing Manager for GPI, said: "We are extremely pleased to provide this technology for the first time in South Africa to Tsogo Sun. Thanks to GPI's RFID chips and readers connected to their computer system, Casinos now have the possibility to carry out "Casino Currency Control" even more efficiently than central banks control their countries' money supplies".

On the other hand, GPI premiered its RFID chips and chip reader system at the Wynn Las Vegas Casino.

In addition to RFID chips and readers, GPI products supplied to Wynn Las Vegas include all 137 gaming tables on the main floor and in the VIP rooms of this amazing property, in addition to synthetic and felt table layouts and dice.

Finally, GPI Corporation commends the acquisition by International Games Technology of 50% of the two Shuffle Master Inc. patents, on which GPIC retains the exclusive license for the sale of RFID chips and readers in the USA until 2015.



### WLG APPOINTED AS EXCLUSIVE ASIA PACIFIC DISTRIBUTOR FOR ORION GAMING

Waz Lian Gaming has signed an agreement with Orion Gaming as exclusive distributor for Orion products to the Asia Pacific Casino industry.

"This agreement gives us the chance to penetrate the Asia Pacific market. WLG is known to be an established Asia Pacific distributor and, seeing as they are based in Singapore, technical and after-sales services will be more convenient for customers from countries such as Vietnam, Macau, Cambodia, and the Philippines" says Jan Waltersom, Sales Manager of Orion Gaming.



### APPOINTMENTS AT THUNDERBIRD

International Thunderbird Gaming Corporation has appointed Michael G. Fox as new Chief Financial Officer (CFO) and Klaus Moser as head of development and operations of Thunderbird Hotels.

"Our company is going through a phase of international growth. In coming months we will be inaugurating a new Casino in Costa Rica. In other countries such as Panama, Nicaragua and the Philippines, we are very happy with our economic results", said Angel Sueiro, head of communications.



Angel Sueiro

### WMS GAMING FURTHER EXPANDS INTERNATIONAL PRODUCT OFFERINGS

WMS Gaming International is releasing two new "Monopoly" video slot game themes on international markets. These new themes include "Monopoly Grand Hotel" and "Monopoly Once Around Deluxe". These are the first "Monopoly" themed slot games to be offered on the award-winning Bluebird cabinet. "The original Monopoly slot game themes have proven their popularity with players worldwide. Now, with the amazing graphics provided by our new CPU-NXT, the outstanding audio experience generated by the Bose system, and the sleek, ergonomic design of our Bluebird cabinet, these new Monopoly slot games are sure to be more popular than ever on Casino floors across the globe" commented Sebastian Salat, managing director of WMS Gaming International.



### BIG EUROPEAN COMPANIES INTERESTED IN OPERATING CASINOS IN CHILE

Chile will have 17 new Casinos as from 2006. Europeans who have already stated their interest in obtaining one of these licences include Spanish companies Egasa&Grupo Nervión, Cirsá and Polaris World, Austrian company Casinos Austria and German company Hamburg Holding.

