

MULTIPLAYERS - THE CREAM OF THE CROP

By Anton Bizjak, CEO of Alfastreet



With a wide array of manufacturers and products on the market, automated multiplayer gaming has become a viable option for many international operators, wanting to technologise and diversify their floor.

From an operational perspective, multiplayer games, such as automated roulette, are far more efficient than humans. Electronic roulettes have proved to be extremely lucrative, earning profits 3 to 5 times higher than live gaming, due to the intensity and speed of the machines.

In addition to the fact that more and more people are adopting



and getting used to new technologies, multiplayers have a reputation for great reliability.

It all basically depends on Casino management and to what extent they are receptive to novelties. Our experience shows that once Casinos install an electronic machine and see the results, they are anxious to install the maximum possible number of electronic machines.

From our point of view, there are no reasonable limits on Casinos occupying their entire gaming floor with electronic gaming instruments. The most obvious example is Hungary where live Casino games are being almost completely replaced by electronic games. These trends can be found on other markets as well.

With automated electronic instruments there can be no mistakes, due to the absence of the human factor. Additionally, electronic machines allow for easy surveillance. They can be the perfect tool to increase income and reduce costs.

Operators have realized that adding a multiplayer to their floor creates a lively and fun atmosphere. In countries around the world multiplayer roulettes, kenos and dice games have become a serious alternative to video poker slots. Multiplayer games attract both new and



experienced players, depending on the type of the game and environment.

Some of the benefits for owners of automated roulettes are: minimized staff costs, profits 3 to 5 times higher than live gaming, elimination of the negative effects of the human factor, remote surveillance, high security and easy maintenance. For the players there are also benefits. These include privacy and comfort while playing, ease of use for both experienced and inexperienced players, one-touch betting, multilingual screen menus and low and high wagering.

Alfastreet is one of the world's most innovative and fastest growing manufacturers of automated gaming instruments. We entered the world gaming market in 1997, with the Alfastreet R8 electronic roulette. At the time, we were pioneers on the market. Nowadays, Alfastreet is a high-tech company, producing top quality gaming products.

Ergonomic and technological perfection, effortless playing and unique design are the attributes that make Alfastreet machines unique and distinguish them from other products available on the market. Our strategy is to continue to lead the field of multiplayer gaming instruments, establishing and maintaining close relationships with customers and cooperating with dedicated and committed people, thus creating a broad network of sales and distribution companies. The company builds on technological flexibility, continuous R&D activities and intensive market focus.

The company has formed a secure range of products that has helped build up our reputation as a result of our high level of reliability, in addition to the popularity and trust we enjoy with players and operators. We have recently added new modular type of roulette machines (R8Ms and R6Ms) to our range of roulette (R5, R6, R8, R24) and Keno machines (K8, K24). Alfastreet roulettes have a random generator that has been approved by GLI laboratories.

The Alfastreet R8 Roulette is definitely the cream of the crop and has always been the pick of the Alfastreet offers. This high tech machine is supported by a computer for each playing station, with the main computer and random generator simulating live roulette action. Its key features are an optional 17" Touch Screen, bill acceptor, coin handling, TITO, SAS protocol, random cylinder, video control and on-line system. Alfastreet has sold the R8 on many international markets, where it has found success due to its reliability, technological perfection and superb design.

R6 MS is the new Alfastreet electronic roulette. It has inherited all the important technological features and the new circular design and modular structure have been used to suit the machine to smaller gaming halls.

The machine has outstanding ergonomics, a live roulette wheel, 8 player stations equipped with touch pad, bill acceptor or coin acceptor and mini screen adding to players' comfort and easier control of the course of the game.